

## THE SPIRITUAL MULTIPLICATION PROCESS

**Purpose:** to help you develop a ministry of spiritual multiplication.

**Objectives:** This session will help you to . . .

1. Decide where your ministry is and determine actions to move the multiplication process to the next step.
2. Use the "Overview of a Spiritual Multiplication" chart
3. Feel more comfortable and confident in evaluating disciples ministries and knowing what to do to help them move into multiplication.

**Key Verse:** 2 Timothy 2:2

### I. Introduction.

In the lesson "Building Spiritual Movements," we looked at the essential **characteristics** and **activities** needed to build a movement. The essential ingredients below are necessary for a movement to take place. The activities are used in order to see the movement take place. The ingredients reflect the philosophy behind the activities.

#### Seven Essential **Ingredients** Necessary to Build a Movement

- A. A common goal: The Great Commission.
- B. A common strategy: expose, win, build, train, and send.
- C. A common method: initiative evangelism and spiritual multiplication.
- D. Common tools and materials.
- E. A common power: the Holy Spirit.
- F. Increasing commitment to the goal (by developing personal convictions).
- G. Critical Mass: the amount of committed people needed to pursue it's goals.

#### Seven Essential Ongoing **Activities** Necessary to Build a Movement

- A. Mobilize concerted prayer.
- B. Sow broadly and reap.
- C. Move with the movers.
- D. Build multiplying disciples.
- E. Build personal conviction.
- F. Establish credibility.
- G. Develop leadership.

In this lesson, we are going to look at the broad critical activities. Our calling to a ministry of multiplication involves our participation in sharing the good news with everyone who will listen and giving those who respond to the gospel an opportunity for follow-up, ministry training, and discipleship so as to bring them to effective service in fulfilling their part in the Great Commission. There are four necessary actions for accomplishing this strategy: expose, win, build, and send.

## II. Step One: Expose.

- A. What we do: Sow broadly and use filters to find ripe fruit.
- B. Why we do it: To identify interested people, to pinpoint where the Holy Spirit is working, and to give everyone an opportunity to hear the Gospel.
- C. Primary methods:
  - 1. Pre-evangelistic events e.g. classroom speaking, team meetings, felt need talks
  - 2. Inquirers' Bible Studies, Cell groups, Coffee Houses
  - 3. Advertising Campaign (pre-evangelistic literature, radio, bill board, TV, etc)
  - 4. Broad sowing of evangelistic literature.
  - 5. Surveys.
  - 6. Presentation of Christian perspectives in a Forum environment by an expert
  - 7. Clinics and Seminars, athletic, professional
  - 8. Publicity for evangelistic presentations.
  - 9. Large scale evangelistic events (such as the "Jesus" Film, etc.)
  - 10. **Any others methods you can think of:**
- D. Primary resources:
  - 1. Surveys (i.e. spiritual interest, leadership, community).
  - 2. Four Spiritual Laws and other Gospel tracts.
  - 3. Evangelistic literature: "Jesus and the Intellectual"; "Who is this Jesus?" etc.
  - 4. The "JESUS" film.
  - 5. Apologetic materials and speakers
  - 6. Advertising Materials
  - 7. InterActa (in U.S.) or other inquirer's Bible Study Materials
  - 8. Classroom speaking notebook, Communication Seminar
  - 9. Christian Professionals
  - 10. Books covering Christian Perspectives on Current Issues
  - 11. **Any additional resources you can think of:**

## III. Step Two: Win

- A. What we do: Take the initiative to offer a clear, culturally relevant presentation of the Gospel **to all who will listen**. We place a special emphasis on clarifying the necessity of personal faith for salvation and **asking for a decision**.
- B. Why we do it: To bring as many people as possible into the kingdom of God as soon as possible.
- C. Primary methods:
  - 1. One-on-one personal contact.
  - 2. Large and small group evangelism.
  - 3. Evangelistic Bible studies.
  - 4. **Any others methods you can think of:**

D. Primary resources:

1. The Bible.
2. Four Spiritual Laws (and other proven evangelistic tracts)
3. The "Jesus" Film.
4. Transferable Concept #1 (How To Be Sure You're a Christian).
5. AIA, Andre Kole, Josh McDowell, etc.
6. **Any additional resources you can think of:**

IV. Step Three: Build

A. Follow-up

1. What we do: Teach basic biblical truth concerning assurance of forgiveness, growth and the Holy Spirit. We want to establish the new Christians' confidence in the Scripture as the basis of their faith, begin building a friendship with them and introduce them to God's desire that all Christians communicate their faith with others.
2. Why we do it: To lay a foundation for healthy Christian growth and ministry involvement.
3. Primary methods:
  - a. One-on-one follow-up.
  - b. Small group discipleship.
  - c. Church involvement.
  - d. Informal relating.
  - e. **Any others methods you can think of:**
4. Primary resources:
  - a. The Bible.
  - b. The Four Spiritual Laws booklet.
  - c. Follow-up resources (Follow-up sheets, Transferable Concepts, InterActa)
  - d. **Any additional resources you can think of:**

B. Develop Spirit-Filled Disciples

1. What we do: Build people in the biblical principles of the Spirit-filled life.
2. Why we do it: To help Christians develop a consistent walk with the Lord (moving from spiritual child to adult) and lay the foundation for fruitful ministry.

3. Primary methods:
    - a. One-on-one personal contact.
    - b. Discipleship group.
    - c. Involvement in a local church.
    - d. Involvement in the work of the ministry.
    - e. Conferences, seminars, retreats and projects.
    - f. **Any others methods you can think of:**
  
  4. Primary resources:
    - a. The Bible.
    - b. Holy Spirit booklet.
    - c. Small group resources.
    - d. Transferable Concepts
    - e. InterActa, Ten Basic Steps, other Bible Study materials that focus on personal growth and service
    - f. LTC curriculum – Top 30.
    - g. **Any additional resources you can think of:**
- C. Develop Disciples for Basic Ministry
1. What we do: Train Christians to develop others through the previous steps in the context of their target audience.
  2. Why we do it: To give the vision and training for Christians to spiritually reproduce their life and ministry (first generation) in the context of reaching their target audience.
  3. Primary methods:
    - a. One-on-one mentoring.
    - b. Leadership group.
    - c. Conferences, retreats and projects.
    - d. Involvement in a personal ministry of evangelism and follow-up.
    - e. **Any others methods you can think of:**
  4. Primary resources:
    - a. The Bible.
    - b. Small group resources.
    - c. Pre-evangelistic and evangelistic outreaches
    - d. Biblical and Theological Training
    - e. LTC – Top 30
    - f. **Any additional resources you can think of:**

D. Develop Multiplying Leadership for the Local Movement

1. What we do: Help disciples grow in spiritual maturity and leadership ability as we give them vision and training to multiply (2nd generation, 3rd generation, etc.).
2. Why we do it: To reach a target audience and to develop additional multipliers to provide leadership in reaching other target audiences and the entire target area.
3. Primary methods:
  - a. Small group.
  - b. Conferences, retreats and projects.
  - c. Involvement in a personal ministry of evangelism, follow-up and discipleship.
  - d. Involvement in the Planning and Execution of the Ministry Plan
  - e. Biblical and Theological Training
  - f. One-on-one mentoring.
  - g. **Any others methods you can think of:**
4. Primary resources:
  - a. The Bible.
  - b. Small group resources.
  - c. GCTC curriculum.
  - d. Trainers' Training.
  - e. Leadership and Management Training
  - f. LTC – Second 30
  - g. **Any additional resources you can think of:**

V. Step Five: Send

- A. What we do: Provide additional input, training and vision for multiplying disciples in the areas of spiritual and ministry leadership, plus opportunities to minister around the world.
- B. Why we do it: To fulfill the Great Commission by making disciples of all the nations through sending staff and trained laborers worldwide to expose, win, build, train and send others.
- C. Primary methods:
  1. Personal contact.
  2. Staff recruiting conferences.
  3. Other conferences, retreats and projects.
  4. Take them on a project with you
  5. GCTC
  6. Short Term Mission Projects: Mac, summer and STINT
  7. Biblical and Theological Training

8. Cultural/Missionary Training, (Agape International Training - AIT)
  9. **Any others methods you can think of:**
- D. Primary resources:
1. The Bible.
  2. A prepared challenge to join full-time, Christian work.
  3. GCTC curriculum.
  4. AIT
  5. IBS (Institute for Biblical Studies – a 24 credit seminary level curriculum aimed at better equipping Christians to help fulfill the Great Commission)
  6. Leadership and Management Seminars
  7. **Any additional resources you can think of:**

## VI. Application: Study the Discipleship Ministry Chart.

- A. The Process Chart – next page
- B. Evaluation.
1. Review the four steps and evaluate the overall progress of your discipleship ministry.
  2. Consider each of the people in your small group. Identify the step that best describes their progress and determine what is needed for their continued growth and development. Discuss this with your trainer this week.

PROCESS FOR BUILDING MULTIPLYING DISCIPLES CHART

Actions	Expose	Win	Build 1		Build 2		Send
			Follow-up	Developing	Ministry	Leadership	
Aim	Exposed to Christ	Become a Christian	Establish in the Faith	Develop walk of faith in the Spirit Expose to the ministry Biblical Awareness	Evangelism Small Groups Biblically Comfortable	Multiplication Leadership in the Ministry Doctrinal Awareness	Starting New Works Doctrinal Competency Leadership
Methods	Pre-Evangelistic events Surveys Ad Campaigns Bible Studies	One-on-One Bible Studies Evangelistic Events Church	One-on-One Small Group Church Retreats	One-on-One Small Group Church Retreats Watch Ministry	One-on-One Small Group Church Retreats Do Basic Ministry	Previous Methods + Do Multiplication Ministry Involved in Leading the Ministry	Projects Leading Ministry Recruiting Retreats
Resources	Surveys 4 Spiritual Laws Pre-Evangelistic Literature Christian Professionals "JESUS" Film	4 Spiritual Laws Evangelistic Literature "JESUS" Film Christian Professionals	Bible 4 Spiritual Laws Follow-up Resources InterActa Trasnfr. Concepts Follow-up	Bible Holy Spirit Booklet Small Group Material Transfr. Concepts Ten Basic Steps InterActa LTC Top 30	Bible Small Group Material LTC Top 30 Basic Bible Courses Provide Avenues for Ministry Ten Basic Steps	Bible Small Group Material LTC Second 30 GCTC Trainer's Training Leadership Training Biblical & Theol. Training	Bible GCTC Bibl. & Theol. Training Leadership Training A.I.T.